

## Who I am

👉 IF YOU ONLY HAVE TIME TO READ ONE SECTION OF THIS CV, READ THIS ONE 👈



I am an IT professional **with 20-year experience and a passion for continuous learning**. My background is in delivery management, consulting, app development and architecture.

Strong interest and experience in **Program Management, DevOps, Microservices** as well as experience in Project Management, Account Management and technical pre-sale.

### What people find most valuable about me

*(and what matches me to a suitable role)*

- Balanced mix of **management and technology skills**
- Passion in **linking technology to business value**
- Demonstrable capacity to **build trust relationships** with stakeholders
- Ability to leverage **presentation skills to deliver business impact**
- Lifetime **passion for Microsoft tech and values**
- **Analytical thinker with a dash of creativity**

## Areas of expertise

Subject	Experience	Certifications
Account and Program Management	<p>3 years in account and delivery management in Microsoft ensuring customer satisfaction, service consumption and delivery margin for Premier customers.</p> <p>7 years as a Project Manager with large enterprises in Finance (Unicredit), Transportation (Alitalia), Engineering (Italferr)</p>	<p>PMP</p> <p>Project Management Professional</p>
DevOps	<p>3-year experience in helping Microsoft enterprise customers in their DevOps transformation journey including cultural, process and technology aspects.</p> <p>7-year experience in ALM projects based with Clients in IT, Transportation, Mobile Commerce. 4 years as Delivery Process Manager at Eidos (IT)</p>	<p>MCSD: Application Lifecycle Management, Professional Scrum Master</p>
Azure and .Net	<p>3-year experience in enabling customers getting the best value out of Azure services and Microsoft development technologies.</p> <p>15-year experience as Analyst, Architect, Designer and Developer for enterprises in Finance and Transportation</p>	<p>Microsoft Certified: Azure Solutions Architect Expert</p> <p>+8 others</p>

## Some example of achievements

Company	Action	Result
Microsoft UK	Managed and delivered services to <b>one of the largest Azure customers worldwide</b> by building trust in our capability of delivering excellence	<b>Increased engagement size by +100%</b> while ensuring delivery of business value and high customer satisfaction
Harrods (retail)	Introduced TDD, Telemetry, CI/CD into a strategic project	Dramatically reduced the risk of missing deadlines and quality standards
Trenitalia (railway operator)	Improved performance of mission-critical SW with code optimization	Improved average response time by 90%
Public service operator	Troubleshooting and problem solving of business-critical issues	Avoidance of a major business emergency, potential 6-figure losses and reputational damage
Alitalia (flagship airline)	Standardized their ALM processes and tools	Improved effectiveness and ability to respond to business needs

## Work experience

When	4/2017 – present
Company	<b>Microsoft UK</b> (London)
Role	<b>Senior Application Development Manager</b>
Activities performed	<p>I help large customers to unlock the power of Microsoft technologies to achieve their goals. I mostly focus on service planning, advisory, workshop delivery, proof of concepts and support in the <b>development, DevOps and Azure</b> spaces.</p> <p>My role allows me to do a <b>mix of account management and technical delivery</b> which translates in delivering and coordinating advisory services while ensuring customer satisfaction, contract consumption and delivery margin.</p> <p>Currently dealing with large enterprise customers in the online retail, pharmaceutical and financial industries including <b>managing one of the largest Azure customers worldwide</b>.</p>
When	10/2015 – 4/2017
Company	<b>Harrods Ltd</b> (London <a href="http://harrods.com">harrods.com</a> )
Role	<b>Solution Developer</b>
Activities performed	<p>Worked on the company's most strategic change project aimed to integrate different solutions and systems to create a real omni-channel experience. Designed and developed back-end and integration software and introduced the use of SOLID, TDD, DI, DevOps and Telemetry to the team.</p> <p>Because I worked on software that interfaces with many enterprise systems, I frequently interacted with different internal and external stakeholders which helped me straighten my familiarity with the organizational and technical complexity typical of the enterprise world.</p>
When	6/2014 – 9/2015
Company	Contractor for <b>Lynx spa</b> (IT company operating in Italy, Spain, Turkey <a href="http://lynxspa.com">lynxspa.com</a> )
Role	<b>Solution Architect</b>
Clients	<b>Almaviva</b> (large Italian IT company <a href="http://almaviva.it">almaviva.it</a> ), <b>Trenitalia</b> (railway company <a href="http://trenitalia.com">trenitalia.com</a> )
Activities performed	<p>Worked on several WCF/C# based middleware and back-end software projects serving tens of thousands of train tickets vending machines, mobile devices and travel agencies. Particularly focused on software architecture, development, stress-test/performance tuning, data contract design. During my typical working day I would <b>write code 50% of the time</b> and perform architectural advising, documentation, team leading activities the remaining time.</p>
When	6/2013 – 5/2014
Company	Self-employed
Role	<b>Independent .Net, Microsoft Azure and ALM Consultant and Trainer</b>
Clients	Fast Lane (global training provider <a href="http://flane.com">flane.com</a> ), PwC (business consulting <a href="http://pwc.com">pwc.com</a> ), Toolkit Websites (UK Web Agency <a href="http://toolkitwebsites.co.uk">toolkitwebsites.co.uk</a> ), Double Consulting (IT Consulting firm <a href="http://www.doubleconsulting.it">www.doubleconsulting.it</a> ), IBL Banca (bank <a href="http://iblbanca.it">iblbanca.it</a> ), Almaviva (large IT company <a href="http://almaviva.it">almaviva.it</a> ), Accademia Informatica (training <a href="http://accademiainformatica.com">accademiainformatica.com</a> ), Olsa Informatica (document management <a href="http://olsainformatica.com">olsainformatica.com</a> ), HiveJobs (Recruitment) <a href="http://hivejobs.com">hivejobs.com</a>
Activities performed	<p>Worked as a Consultant and Trainer on the Microsoft technology stack including <b>.Net, Azure PaaS, ASP.NET MVC</b>, Team Foundation Server, Facebook API, Agile and Waterfall IT Project Management. 50% hands-on, 50% trainer/adviser. Provided IT recruitment services to an online recruitment company.</p>
When	5/2011 – 5/2013
Company	Contractor for <b>Value Team / NTT Data</b> (Global IT Company <a href="http://www.nttdata.com">www.nttdata.com</a> )
Role	<b>ALM and Microsoft Azure Consultant</b>
Client	<b>Neomobile Group</b> (multinational company in mobile commerce <a href="http://neomobile.com">neomobile.com</a> )
Activities performed	<p>Helped the client migrate part of their software base to <b>Azure PaaS</b>, develop a mobile payment service based on Azure, implement automated test for their software. Worked on analysis and development of the company's TFS based build and deployment system and procedures.</p>

When	11/2009 – 4/2011
Company	Contractor for <b>Nergal Consulting</b> (Italian IT consulting company <a href="http://nergalconsulting.it">nergalconsulting.it</a> )
Role	<b>ALM Consultant &amp; Team Leader</b>
Client	<b>Alitalia</b> (flagship airline <a href="http://alitalia.com">alitalia.com</a> )
Activities performed	Defined the company Application Lifecycle Management model based on MSF and implemented it with TFS. Provided internal training courses and architectural advice on SOA reengineering programs.
When	6/2002 – 12/2009
Company	<b>Eidos</b> (Italian IT company <a href="http://www.eidos.biz">www.eidos.biz</a> )
Role	<b>Project Manager, Solution Architect, Delivery Process Manager</b>
Clients	<b>Top European banks</b> including MCC/Unicredit <a href="http://unicredit.com">unicredit.com</a> , BNL/BNP Paribas <a href="http://www.bnl.it">www.bnl.it</a> Italferr (railway engineering <a href="http://www.italferr.it">www.italferr.it</a> ), Capgemini <a href="http://capgemini.com">capgemini.com</a> , Altadis Italia (Imperial Tobacco <a href="http://www.imperial-tobacco.com">www.imperial-tobacco.com</a> ), OLSA Informatica (document management <a href="http://olsainformatica.com">olsainformatica.com</a> )
Activities performed	During my 7 years at Eidos I worked as a <b>Developer, Analyst, Architect and Project Manager</b> on tens of software developments and maintenance projects based on the Microsoft technology stack. From 2005 I worked as a <b>Delivery Process Manager</b> in charge of the company's Application Lifecycle Management procedures and tools.
When	1/2000 - 6/2002
Company	Technology Architect & System Engineer at Servizi Innovativi (small Italian software house <a href="http://www.innovativi.eu">www.innovativi.eu</a> )

## Skills

Key technology-related skills	<ul style="list-style-type: none"> <li>• Azure PaaS</li> <li>• Azure DevOps</li> <li>• Kubernetes and AKS</li> <li>• C#, .NET and .NET Core</li> <li>• Microservices Architecture</li> </ul>
Management skills	<ul style="list-style-type: none"> <li>• DevOps transformation</li> <li>• Project management</li> <li>• Account management</li> </ul>

## Certifications

Top certifications	Title	Issuer
	<b>Microsoft Certified: Azure Solutions Architect Expert</b>	Microsoft
	<b>Professional Scrum Master</b>	Scrum.org
	<b>PMP - Project Management Professional</b>	Project Management Institute
	<b>MCSD: Application Lifecycle Management</b>	Microsoft
	MCPD on .Net 1.0, 2.0, 3.5, 4.0	Microsoft
	MCPD on Windows Azure (Charter Member)	Microsoft
	<b>OMG - Certified UML Professional</b>	Object Management Group
Other certifications	Microsoft Certified: Azure Developer Associate, Microsoft Specialist: Developing Microsoft Azure Solutions, MSF Practitioner, MCAD Microsoft Certified Application Developer, MCSD Microsoft Certified Solution Developer, MCDBA Microsoft Certified Database Administrator, MCSE Microsoft Certified Systems Engineer, MCSA Microsoft Certified Systems Administrator	

## Education, training and memberships

Education	<ul style="list-style-type: none"> <li>• Scientific high school</li> </ul>
Memberships	<ul style="list-style-type: none"> <li>• Project Management Institute - United Kingdom Chapter and Rome Italy Chapters</li> </ul>

## Contact details

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